

Dairy farm goals

- The goal of a dairy farm in San Yuan company is to reach high income.
- High income = High milk production
- · High milk production could be achieved by:
 - Many cows with low or average milk yield
 - Few cows with high milk yield

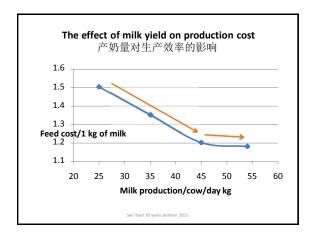
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Feed cost for production of 1 kg of milk in San Yuan farms

生产性能Herd Performance - <u>日均产 Milk/Cow/Day</u> - 我们的利润来自增加的3—5公斤牛奶 The cheapest milk a producer can make is the next 3-5 kg each cow produces - 固定的成本已经涵盖,除了饲料成本就是利润。 Fixed costs already covered; only additional associated costs are marginal costs — mostly feed - 目标: 25—45公斤/天 Goal: 25—45 kg/cow/day

三元的每公斤奶饲料成本 DMI* kg Cost of Milk/d kg 干物质采食 NE I* Mcal/kg 粗蛋白比 Diet Price** 1kg milk ¥ 日均产 量 净能 日粮价格 公斤奶成本 20 25 1.38 14.1 37.6 1.50 35 23.5 1.49 15.2 47.3 1.35 45 26.5 1.55 16 54.1 1.20 54 30 1.62 16.7 63.8 1.18

* NRC 2001 ** December 2010 San Yuan 10 years seminar 201



Conclusion #1

 It is better to keep few high producing cows than many low producing cows in order to increase milk production as well as net income.

Milk yield

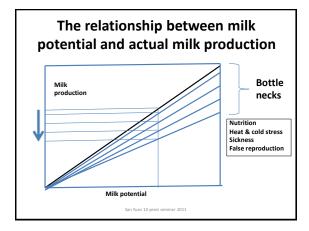
Milk yield = genetic milk potential

+

Environmental conditions

- Nutrition
- Climate
- Health
- Reproduction

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What data analysis in dairy farm is all about ?

- We run data analysis in order to identify the reasons for a herd not reaching its genetic potential.
- Identifying the influence of the bottle-necks on milk production.

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In order to be able to analyze dairy farm data a DHI* system has to be used

Dairy Herd Improvement

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How DHI system works in Israel? 以色列DHI系统是如何运行的?

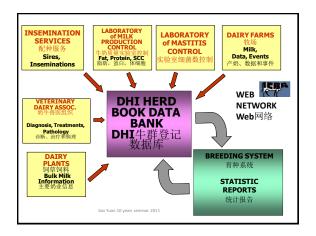


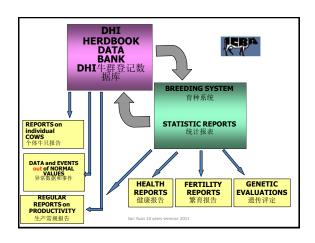
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THE ISRAELI DHI – HERD-BOOK

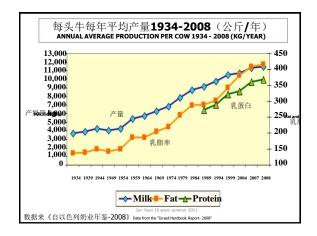
以色列DHI牛群登记

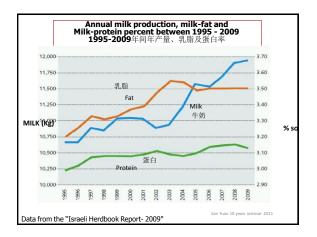
- Registration of bulls and cows
- 牛只注册(包括公牛)
- Data recording (input)
- 数据记录 (录入)
- Data validation (logic tests)
- 数据校验(逻辑校验)
- Data processing (statistical analysis)
- 数据处理(数理统计)
- Genetic evaluation
- 遗传评估
- Special professional production reports (output)
- 专业化生产报告(输出)

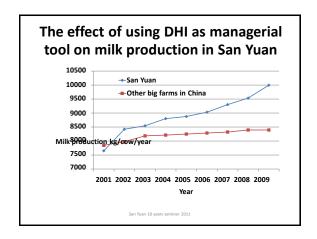




| Year 年份 | Herds 牛群 | Cows 牛只 | Milk prod. (Kg)年单产 Cow/year | Fat prod. (Kg)乳脂 Cow/year | Fat% 乳脂率 | Protein prod. (Kg)蛋白 Cow/year | Protein% 蛋白率 | Fat and pro Prod. (Kg) Cow/year |
|------------|-------------|------------|-----------------------------------|---------------------------------|-------------|-------------------------------------|-----------------|---------------------------------------|
| 1934 | 12 | 1,029 | 3,690 | 136 | 3.69 | | | |
| 1939 | 31 | 2,878 | 3,847 | 139 | 3.61 | | | |
| 1944 | 69 | 5,303 | 4,227 | 150 | 3.55 | | | |
| 1949 | 88 | 8,733 | 4,044 | 142 | 3.51 | | | |
| 1954 | 198 | 14,337 | 4,197 | 149 | 3.55 | | | |
| 1959 | 181 | 16,917 | 5,347 | 186 | 3.48 | | | |
| 1964 | 202 | 24,013 | 5,694 | 186 | 3.27 | | | |
| 1969 | 212 | 34,132 | 6,271 | 204 | 3.25 | | | |
| 1974 | 214 | 47,161 | 6,833 | 220 | 3.22 | | | |
| 1979 | 212 | 61,947 | 7,855 | 256 | 3.26 | | | |
| 1984 | 205 | 66,000 | 8,734 | 287 | 3.29 | | | |
| 1989 | 479 | 72,645 | 9,092 | 288 | 3.17 | 273 | 3.00 | 561 |
| 1994 | 802 | 92,175 | 9,748 | 302 | 3.10 | 289 | 2.96 | 591 |
| 1999 | 916 | 98,485 | 10,469 | 341 | 3.26 | 321 | 3.07 | 662 |
| 2004 | 775 | 99,537 | 10,668 | 381 | 3.57 | 331 | 3.10 | 712 |
| 2008 | 688 | 103,895 | 11,461 | 415 | 3.52 | 367 | 3.16 | 782 |
| 2009 | 680 | 83,556 | 11,945 | 419 | 3.51 | 374 | 3.13 | 786 |







What are the main principles of DHI record analysis

DHI记录分析的主要原则



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Management of a dairy herd focuses around these five "Key Management Areas."

牛群管理关键在于以下五个"关键管理方面"

Key Management Areas 关键管理方面

Production产奶

Herd Lactation Status牛群胎次分布

Reproduction繁殖

Udder Health乳房健康
Culling & Replacements入群与淘汰

The performance of a herd in each of the management areas can be quickly assessed using five "Key Performance Indicators."

牛群在每个管理方面的生产性能可以使用五个"生产关键要素"快速评定

Key Performance Indicators
关键生产要素

Milk per cow per day 日单产
Days in milk 泌乳天数
Pregnancy rate 妊娠率
Somatic cell count 体细胞数
Culling rate 淘汰率

将关键管理方面(KMA)与关键生产要素(
KPI)

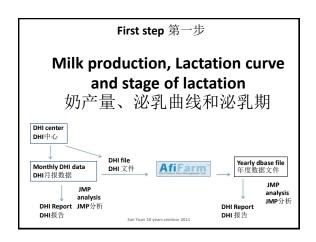
KMA → KPI

Production—Milk/Cow/Day
产奶—日产量
Herd Lactation Status—Days in Milk (DIM)
牛群胎次分布——泌乳天数
Reproduction—Pregnancy rate
繁殖—妊娠率
Udder Health—Somatic cell count
乳房健康—体细胞数
Culling & Replacement—Culling rate
死淘—淘汰率

The analyzing principle 分析原则 若下降 Production Milk Cow/Day 若下降 Cow Management Cull Rate Cull Rate Diagnostic Benchmarks Diagnostic Benchmarks San Waan 10 years seminar 2011

What is needed for DHI analysis

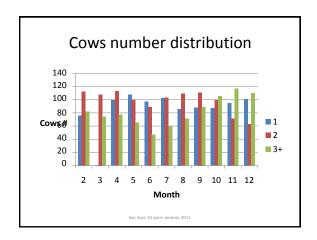
- 1. DHI files of San Yuan DHI center
- 1. 三元DHI中心的DHI文件
- 2. AFIFARM reports of the farm
- 2. 阿菲金系统牧场报告
- 3. JMP or SAS statistical package
- 3. JMP or SAS 统计程序包

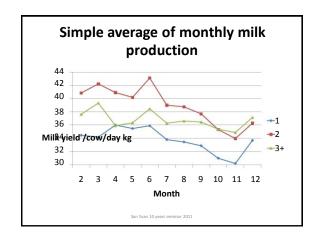


Parity 胎次

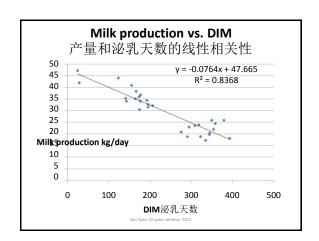
- Milk production increases with lactation number and is maximized in the fourth or the fifth lactation.
- 随着胎次的增加,产奶量逐胎上升,到第四和第五胎 到达最高峰
- Therefore, the distribution of cows in parities could be an important factor that influences the average milk production of a herd.
- 因此, 胎次同样也是一个影响牛群产量的重要因素

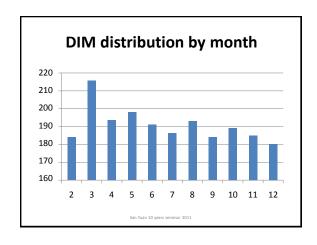
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Reduced data variation by parity is not enough!



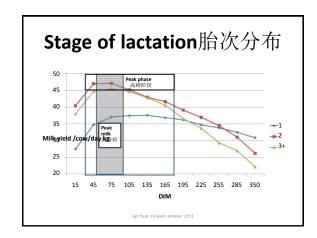




Peak milk 高峰奶

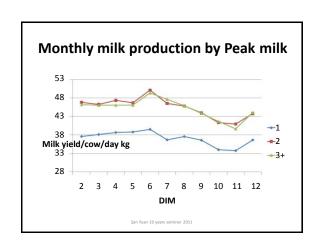
- Peak milk is the highest daily milk production achieved by each cow in the herd during their current lactation.
- 高峰奶 是指每头牛当前胎次每头牛的高峰期产奶量 Highest value (Kg of milk) in the 6 milk tests (1-6) that are
- considered.
- 前6次测定日中最高产奶量
- Peak days The ordinal days of Lactation in which the Peak of Lactation took place.
- 高峰期 高峰产奶出现日
- Ideally, a cow will peak around 60-100* DIM and remain at that level through the next test.
- 理想来说,高峰日出现在泌乳期的60-100天并且持续到下一个测定日

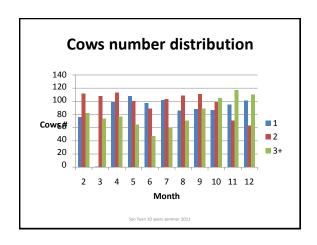
* (1st lactation cows 80-100 d and 2nd +adult 60-80 d)

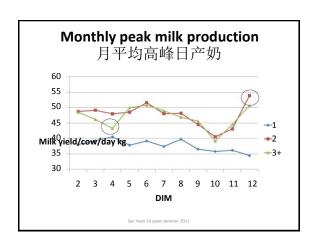


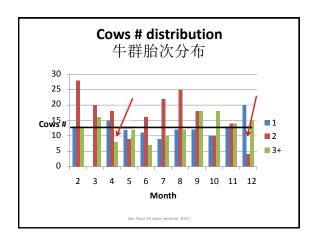
Peak milk 高峰奶

- · Milk peaks directly impact dairy farm profitability.
- 高峰奶直接影响牧场收益
- · Each increase of one kg in peak milk production equals an additional 110-140 kg of milk per cow per lactation.
- 高峰日产奶增加1kg,整个泌乳期产奶量增 加110-140kg









Benchmark

- The dictionary defines a benchmark as:
- A "point of reference."
- It can be related to a:
 - Goal
 - · Beginning point
 - · Minimum or maximum acceptable level.
- Benchmarks are goals set for profitable herds and are generally based on performance by the "Top Performers" in the industry (company).
- These can be indicators of the degree of your success or failure.

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Peak of lactation 胎次高峰

| PEAK OF LACTATION (Kg) | Bench mark Kg | % lactation | # of cows la | % actation | Actual kg |
|------------------------------|---------------------|----------------|-----------------|---------------|--------------|
| 1st. Lactation | 38.5 | 75-80 | 277 | 76.8 | 38.14 |
| 2nd. Lactation | 48.0 | 92-95 | 249 | 103 | 49.61 |
| 3rd. Lactation + (ADULT) | 50.6 | 100 | 263 | 100 | 47.94 |
| TIME OF PEAK OF LACTATION (n | onths) | | | | |
| 1st. Lactation | 3.3 | | 277 | | 3.26 |
| 2nd. Lactation | 2.3 | | 249 | | 2.31 |
| 3rd. Lactation + (ADULT) | 2.3 | | 263 | | 2.07 |

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Total lactation milk is affected not only by peak milk but also by the persistency

Persistency 持续力

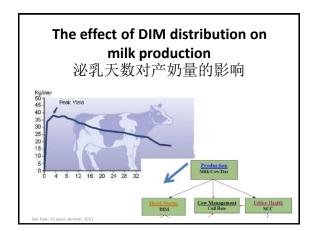
- Persistency is a measure of how well animals are maintaining production.
- 持续力衡量牛群生产维持能力
- Production normally decreases 7 to 8% per month after peak milk is achieved.
- 到达产奶高峰后,产奶量每月降幅是7%到8%
- Larger decreases are referred to as poor persistency.
- 降幅大了持续力差

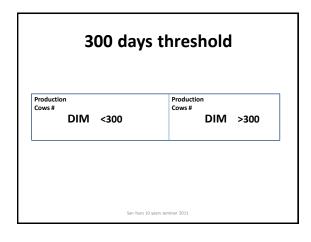
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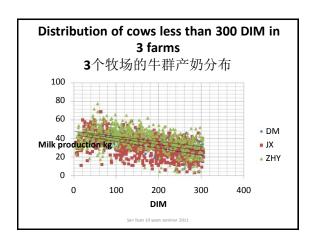
- Production should increase from the first test to the second test, remain fairly constant from the second test to the third test.
- 产奶量从首测日到第二个测奶日会有增长,第二个测奶日 到第三个测奶日保持恒定
- After the third test, cows should average 92 to 93% of the previous month's production per month throughout the lactation
- 泌乳期内,从第三个测奶日往后,每月测奶产量是上个测奶日得92%到93%
- Heifers will average 94 to 96% of the previous months production from following the third test through the lactation.
- 头胎牛是上月的94%到96%
- Heifers 94-96% of previous production after the third test
- 2nd Lactation & Mature Cows 92-93% of previous production after the third test

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Stage of lactation 胎次分布 75 | 105 | 135 | 165 | 195 | 225 | 255 | 285 | >350 DIM 45 31 38 35 36 35 38 33 28 40 38 31 2 26 44 51 43 43 38 25 49 41 36 38 32 36 start peak peak 1 Diff. 10.7 6.73 -2.81 3.58 -1.84-1.28 2.3 -4.52-4.67-1.32 2 Diff. 17.8 7.02 -7.83 0.02 -4.85 1.36 -1.33-7.23 -5.6 -3.64 Diff. 8.26 10 -2.04-7.09-5.77 0.78 1.76 -7.7 -11 -4.44 Avg. Persistency 0.95 0.97 1.09 0.87 0.85 0.94 2 0.84 1.00 0.88 1.05 0.95 0.82 0.81 0.91 0.96 0.84 0.88 1.00 1.06 0.79 0.63 0.88 3+







The upper and the lower tenths of milk production in the 3 farms 最高和最低的**10**头平均产奶量

| | JX | ZHY | DM |
|---------------------------------------|------------------------------------|-----------|------|
| Less than 300 days (DIM) 300天泌乳日以下 | | HTM kg | |
| Upper tenth | 46 | 53 | 46 |
| Lower tenth | 19 | 25.2 | 23.6 |
| More than 300 days (DIM) 300天泌乳日以上 | | | |
| Upper tenth | 31 | 40 | 36.2 |
| Lower tenth s | n Yuan 10 <mark>12.</mark> seminar | 2011 17.5 | 15.6 |

Distribution of DIM with threshold of 300 DIM 以泌乳天数300天为界的牛只比例

| | JX | ZHY | DM |
|-------------------|------|-----|----|
| Less than 300 DIM | | % | |
| 1st lactation | 65.3 | 70 | 64 |
| 2nd lactation | 76.9 | 88 | 82 |
| 3rd+ lactation | 81.9 | 88 | 87 |
| More than 300 DIM | | | |
| 1st lactation | 34.7 | 30 | 36 |
| 2nd lactation | 23.1 | 12 | 17 |
| 3rd+ lactation | 18.1 | 12 | 13 |

Distribution of DIM with threshold of 300 DIM 以泌乳天数300天为界的牛只比例

| | JX | ZHY | DM |
|------------------------------|-------|------------|-------|
| | Milky | ield kg/co | w/day |
| | | 产奶量 | |
| The situation now | | | |
| 全群 | 30 | 37.6 | 33.6 |
| Only cows with less than 300 | | | |
| DIM 泌乳天数300天牛只 | 33 | 39.5 | 35.6 |
| | | | |
| Difference差异 | 3 | 1.9 | 2 |

If DIM was the reason for the change in milk production, we have now to check why DIM was changed !!

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Reproduction 繁殖





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繁殖Reproduction Chart

Reproduction (Terms)繁殖

- For an adequate evaluation of dairy cows fertility, we need to refer to certain standards.
- 为了充分评估牛群繁殖,我们需要依据特定的标准
- Cow fertility is generally evaluated by the 指标如下:
- Average Days to 1st Service: DIM from calving to first service attempt. This is calculated by summing the days to first service for all cows which have been bred at least once. The sum is divided by the number of those cows.
- 头胎牛泌乳天数
- · Wasted days: The time between DFS to DES.
- 浪费天数: 配种日期和配准日期间的时间段
- Days open: (the interval between calving and successful AI)
- 配准天数:产犊到成功配种的天数

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Reproduction (Terms)繁殖

- Breeding interval: Intervals between Heats and Services is a summary of the distribution of all intervals (in days) between reported heats and services for cows currently in the herd.
- . 发情和配种
- Calving interval :(the interval between successive calving).
- 产犊间隔: 两次产犊之间的时间段
- Conception rate (CR): The percent of services with known outcomes over a specified period of time that result in a pregnancy, or, alternatively, the number pregnant divided by number inseminated (and subsequently determined to be pregnant or not pregnant) over some time period.

 Pregnancy rate (PR): The percentage of eligible cows that
- Pregnancy rate (PR): The percentage of eligible cows that becomes pregnant within a given time frame - usually 21 days.
- days. • 妊娠率

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发情周期天数分布 Cycle length distribution

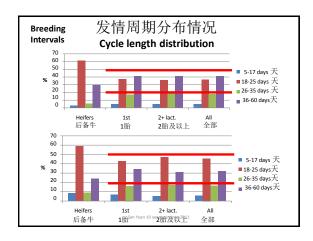
- <u>复配Double inseminations:</u> 1-4天(发情时间长,发情初期开始配)1-4 days (long heats, inseminations on the early signs of the heat)
- 1.短周期Short cycles: 5-17天(上次或当前配种时发情异常,卵泡囊肿)5-17 days (last or current insemination not on actual heat, cystic cows)
- 2.<u>正常周期Normal cycles:</u> 18-24天
- 18-24 days (the usually assumed normal cycle length)
- 3.长周期Long cycles: 25—36天(上次或当前配种时发情异常,胚胎死亡)25-36 days (last or current insemination not on actual heat, embryonic death)
- **4.**双周期**Double cycles:** 36—48天(遗漏了一个发情,或 上次发情为安静发情)36-48 days (missed heats, "quiet" last heat)
- •<u>超长周期Very long cycles:</u> 大于48天(遗漏了发情,怀孕 异常)more than 48 days (usually missed heats, abnormal pregnancies)

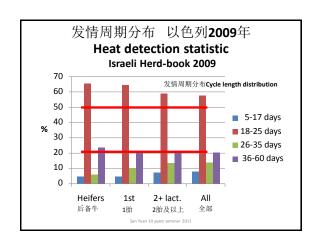
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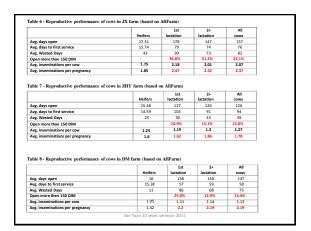
AFIFARM Fertility table

金星牧场"阿菲金"繁殖报表

| Heat Detection | | | | | |
|-------------------------|---------|-----------|----------|----------|-------|
| 发情鉴定 | Heifers | 1st lact. | 2+ lact. | All cows | Total |
| Distribution of cycles | % | % | % | % | % |
| 5-17 days | | 7.14 | 3.33 | 4.55 | 3.51 |
| 18-25 days | 76.92 | 35.71 | 30.00 | 31.82 | 42.11 |
| 26-35 days | 7.69 | 7.14 | 16.67 | 13.64 | 12.28 |
| 36-60 days | 15.38 | 50.00 | 50.00 | 50.00 | 42.11 |
| Breeding interval产犊间隔 | 26.00 | 35.00 | 35.00 | 35.00 | 33.00 |
| Heat Detection accuracy | | | | | |
| 发情鉴定准确率 | 80.00 | 60.00 | 60.00 | 60.00 | 64.00 |
| Conception rate 受胎率 | 55.80 | 38.50 | 43.60 | 41.05 | 45.97 |
| Pregnancy rate 妊娠率 | 44.64 | 23.10 | 26.16 | 24.63 | 29.42 |



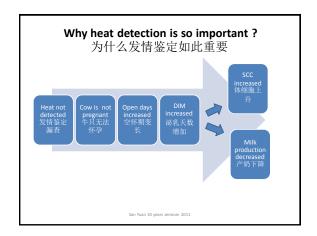




Three farms comparison of the same production parameters

| | _ | | |
|-----------------------------------|--------|--------|--------|
| | JX | DM | ZHY |
| Age at first calving (months) | | | |
| 初产月龄 | 28 | 27 | 25.5 |
| Calving interval (days) | | | |
| 产犊间隔 | 436 | 419 | 409 |
| Milking days | | | |
| 泌乳天数 | 370 | 350 | 339 |
| Full lactation milk production kg | | | |
| 胎次产奶 | 11,100 | 11,760 | 12,746 |

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If reproduction is not the reason for reduced milk production, than we have to look for other reasons

udder problems is the most probable one

Somatic Cell Count SCC体细胞数 Cow Management Cull Rate

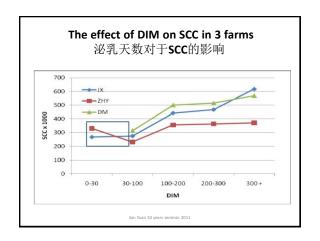
Mastitis and Somatic cell count

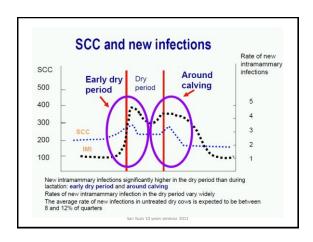
乳房炎和SCC

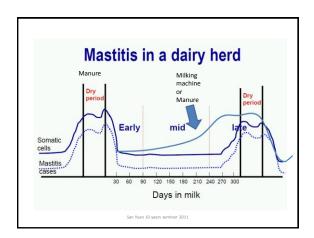
- The main disease that affect milk yield of dairy cows is mastitis. 乳房炎是影响牛只产奶量的主要疾病

- オルカベルルペートスア 如車的王要疾柄 A high SCC is an indication of chronic, subclinical mastitis in the herd and is also an indication of significant economic losses. 高体细胞数是临床、隐性乳房炎的指标之一,也是经济损失 的指标
- Mastitis is the most important factor affecting the SCC of an individual cow. 对于奶牛个体来说,乳房炎是影响SCC的最重要因素

- 对于奶汁个件来说,乳房炎是影响SCC的最重要因素 General agreement values: less than 100 000 cells/ml for uninfected cows and greater than 300,000 for cows infected with significant pathogens. 一般认为,少于每ml奶中体细胞含量少于100000的牛只没有 感染,而大于300000的牛只感染;大量的病原菌 Therefore, analysis of SCC level and distribution can give us a picture of how much milk is being lost due to the level and the distribution of SCC. 因此分析SCC水平和分布让我们直观的看到不同的体细胞 水中的奶损失







Linear scores

- Linear scores (also termed Somatic Cell Count Score- SCCS) are determined by a mathematical expression standardizing a linear score unit to somatic cell count.
- Linear scores range from 0 to 9 and each unit increase reflects a doubling of somatic cell count midpoint.

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| LS or SCCS | | Midpoint | | |
|------------|-----------|----------|-----------|-----------|
| 0 | 0 | - | 17,000 | 12,5000 |
| 1 | 18,000 | - | 34,000 | 25,000 |
| 2 | 35,000 | - | 70,000 | 50,000 |
| 3 | 71,000 | - | 140,000 | 100,000 |
| 4 | 141,000 | - | 282,000 | 200,000 |
| 5 | 282,000 | - | 565,000 | 400,000 |
| 6 | 566,000 | - | 1,130,000 | 800,000 |
| 7 | 1,131,000 | - | 2,262,000 | 1,600,000 |
| 8 | 2,263,000 | _ | 4,525,000 | 3,200,000 |

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4,526,000 Sar

6,400,000

9,999,000

The SCCS and associated SCC

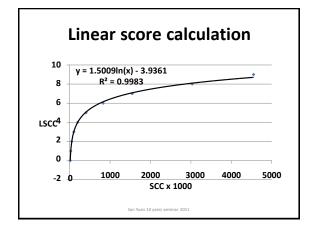
Milk loss

- Assuming cows with linear scores of 4 or less are uninfected, potential milk loss for increasing linear scores can be determined.
- For every increase in 1 linear score unit above 2, 0.65 kg milk per day or 200 kg milk per lactation are lost for mature cows.
- Losses for first-lactation cows are one-half of those for mature cows.
- For a 100 cow dairy (assuming 50% heifers) with a herd linear score average of 4.0, this equates to 30,000 kg of lost milk in a year.

Linear score calculation

- If, for instance, the SCC is 200 then:
- **1. Divide reported SCC (in 1000/ml) by 100** Example: SCC = 200 then 200/100 = 2
- 2. Determine the natural log (In) of the number in step 1 Example: In (2) =.693147
- **3. Divide the number in step 2 by 0.693147** Example: 0.693147 divided by 0.693147 = 1
- 4. Add 3 to the number in step 3
- Example: 1 + 3 = 4
- The Linear Score for 200,000 SCC is 4.

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How are somatic cell data interpreted?

- New infections
- Cured Infections
- Chronic Infections
- No infections

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How are somatic cell data interpreted? New Infections

New Illiections

 Defined as those cows that have a somatic cell count score (linear score) of 4 or greater on current test date and had a SCCS less than 4 on the previous test date.

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Cured Infections

- Defined as those cows that had a SCCS of 4 or greater on the previous test date, but have a SCCS less than 4 on the current test date.
- If this individual cow had been treated for mastitis between the two test dates, this might indicate a treatment success, or a spontaneous recovery.

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Chronic Infections

- Defined as those cows that have a SCCS of 4 or greater on 3 consecutive test dates.
- If this individual cow had been treated for mastitis at some point in time between these three test dates, this would indicate a treatment failure.

